

## CONTINUING EDUCATION WORKSHOP

# HOW TO UTILIZE INVOICE FINANCING TO SOLVE AN IMMEDIATE CASH FLOW NEED

PRESENTED BY  
**RACHEL HERSH**

Eligible for  
**CLE CREDITS**

### **We provide financing for the following situations:**

Bridge Financing - Recapitalization - Refinancing - Leverage Buyout ~ Start-ups ~ DIP Financing  
~ Companies Experiencing Rapid Growth ~ US Subsidiaries of Foreign Companies

### **ABOUT THE TRAINING:**

Traditional factoring is a common form of financing used by many attorneys to help their clients maintain steady cash flow and provides credit protection. By providing invoice discount financing, clients obtain capital faster than with traditional factoring models. Invoice financing can be utilized as bridge financing during a leverage buyout when speed is of the essence. Additionally, Purchase Order financing can be arranged along side invoice financing to help fill orders in a timely manner. Invoice financing is an excellent tool in funding companies in turnaround and bankruptcy.

In this informative seminar, Rachel Hersh, Sales Director, North America for Prestige Capital will discuss the primary differences between traditional factoring and invoice discount financing to assist attorneys in selecting the best financial solution for their clients.

### **TAKEAWAYS:**

1. Participants will be able to describe what invoice financing is and what it is not.
2. Participants will be able to describe how invoice financing can be used to help a business seeking growth capital.
3. Participants will be able to identify situations where invoice financing could be offered as a solution.

### **ABOUT RACHEL HERSH:**

Rachel Hersh is the Sales Director, North America for Prestige Capital. She has over 20 years of experience as a financial executive in the areas of commercial finance, factoring and business development. She has authored numerous articles and is a regular speaker and panelist discussing how invoice financing can be used to grow businesses. Some of her speaking engagements include the Daymond John Academy, LaunchPad Long Island and FoodTech FastTrack. Additionally, Rachel facilitates continuing education classes for law firms and accounting firms. Some previous clients include: Moritt Hock & Hamroff and CBIZ Corporate Recovery Services. Rachel's full press kit be [accessed here](#).

# WHY SCHEDULE THIS WORKSHOP WITH PRESTIGE CAPITAL?



Prestige is a 36 year old finance firm with a proven history of speed, flexibility and responsiveness. We have financed companies as diverse as: a start-up celebrity owned liquor company; a celebrity chef with a cookbook contract; subcontractors paid in milestones; and fast growth technology companies. For each of these situations and many more, Prestige's program has been able to creatively and quickly provide the capital they need to grow and succeed.

Funding companies in 5-7 business days is one of the reasons that Accountants, Attorneys, Bankers, Private Equity Firms, M & A Firms, CFO's and Business Consultants refer their clients to us.

We fund companies from \$3-300 million in annual sales anywhere in North America.

## LEARN MORE

[FINANCING SITUATIONS](#)

[PRESTIGE CAPITAL](#)

[HOW TO SAVE WITH PRESTIGE](#)

## WHAT PEOPLE SAY ABOUT OUR WORKSHOPS

"Thank you for the wonderful presentation last week. It was quite informative and resulted in positive feedback from the group." - *Robert Neumann, CPA, CIRA, CFF, CBIZ Corporate Recovery Services*

The presentation you made to our professional staff in our Woodbury, Long Island office, I would like to thank you for the wonderful presentation. Our attendees felt that the presentation was informative on the differences between traditional factoring and invoice discount financing. I appreciate you visiting our office and meeting with us ." - *David Rubenstein, Partner, Mazars USA LLP*

"I've worked with Harvey, Stu, Rachel and the rest of the crew at Prestige with a number of the firm's clients, and the team at Prestige has always been fair, straight and practical. I highly recommend that any company in need of financing talk with them. If the credit isn't a fit for Prestige, they will steer you to a finance company or bank that they believe would be a great fit." - *Thomas Slome, Partner at Cullen and Dykman LLP*

Thank you for a timely and engaging presentation. You provided my firm with an overview of the various types of financing, but provided an in-depth analysis of the benefits of factoring and specifically the advantage of working with you and your team at Prestige. -*Leslie Berkoff and Dennis O'Rourke, Partners at Moritt Hock & Hamroff LLP*

## SCHEDULE YOUR WORKSHOP TODAY

If you have any questions about booking a workshop for your firm or are ready to get started, contact **Rachel Hersh** at [rhersh@prestigecapital.com](mailto:rhersh@prestigecapital.com) to discuss next steps.